

CleanSlate Technology Group (CSTG) is a leading multi-cloud technology consulting firm specializing in building modern applications and products that move businesses forward. From custom cloud-native application development to modernized legacy systems, we develop and deploy solutions that deliver greater agility, faster speed to innovation, and more resiliency to handle whatever the future brings. We're a team of multi-cloud natives with certifications across AWS and Azure; helping our customers solve their business problems with a modern cloud approach. At CSTG, we believe that when you combine the power of technology with brilliant ideas, the sky's the limit.

This is a remote Michigan-based position preferably around Detroit, Lansing, or Ann Arbor but not required.

WHAT DOES YOUR TEAM LOOK LIKE:

As a part of the CleanSlate Client Innovation team, you will be the builder of future projects and engagements by helping to enhance new business into strategic accounts. You will partner with our sales team to identify and design solutions to solve critical challenges and assist in establishing pre-sales processes within the sales and delivery organization.

WHAT DOES YOUR ROLE LOOK LIKE:

As a part of the CleanSlate Innovation Team you will:

- Serve as an active contributor to the community's overall knowledge base and expertise
- Help expand business into strategic accounts
- Be collaborative and provide strong communication techniques to influence and educate across all levels of a client's organization
- Champion cloud advocates through strong relationships with technical teams
- Maintain a deep knowledge of cloud products and solutions
- Partner with our sales team to identify and design solutions to solve critical challenges
- Assist in establishing presales processes within the sales and delivery organization

REQUIRED QUALIFICATIONS

- Bachelor's Degree or equivalent experience
- 5-7+ years of experience in technology/software pre-sales and/or technical advisory customer-facing roles, including IT implementations
- Experience in SDLC (Agile and Iterative methodologies)
- Drive discussions with senior level personnel regarding trade-offs, best practices, how to get started, etc
- Demonstrated ability to think strategically about business, product, and technical challenges
- AWS hands-on experience building out AWS Cloud and implementation services
- AWS Certifications and/or willingness to achieve AWS technical certifications
- Experience architecting/operating solutions built on AWS highly preferred
- Experience with Enterprise Architecture and IT Management Frameworks highly preferred
- Familiarity of DevOps processes and tools
- Proven track record of managing and delivering large-scale enterprise IT projects preferred

If you feel like you are a fit for our team and have the technical experience required, please email your resume to TalentAcquisition@cleanslatetg.com



U.S. citizens and those authorized to work in the U.S. are encouraged to apply. We are unable to sponsor at this time.

CleanSlate is an equal-opportunity employer, and we value diversity at our company. We do not discriminate based on race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.