

CleanSlate Technology Group (CSTG) is a leading multi-cloud technology consulting firm specializing in building modern applications and products that move businesses forward. From custom cloud-native application development to modernized legacy systems, we develop and deploy solutions that deliver greater agility, faster speed to innovation, and more resiliency to handle whatever the future brings.

This is position is located in Indianapolis, Indiana. Some travel is required.

WHAT DOES YOUR TEAM LOOK LIKE:

Our IBM Sales team helps drive the awareness and sale of IBM software solutions. Our constant vigilance and ability to navigate the complexities mean clients can focus on staying competitive. As a Platinum IBM partner and cross-brand seller, we can handle the entire IBM portfolio, ensuring a successful experience throughout the sales life cycle.

WHAT DOES YOUR ROLE LOOK LIKE:

The ideal person for this role is self-motivated, organized, and a team player who will help drive new business to the IBM space. You will be involved with cultivating relationships with our IBM business partners and handling various responsibilities associated with the sales process such as order processing, quoting, and deal registrations. This is a great opportunity for someone who enjoys learning while working with a great, supportive team.

REQUIREMENTS

- B.S. degree in Business, Marketing, Communications, or a similar discipline
- 1-3 years of experience in any of the following roles: Sales/Client Relationships, Administrative Support, Leadership role with School Organizations or Volunteer Programs, and Project Coordination/Management
- Must be comfortable with Microsoft Office Products i.e. Word, Outlook, Excel, PowerPoint
- Prior experience with a CRM system such as Salesforce is preferred but not required
- Experience with or willing to learn demand generation concepts to run campaigns using social media and other tools
- Willing to travel several times each quarter
- Must have excellent communication skills and comfortability interacting with all levels of leadership

If you feel like you are a fit for our team and have the technical experience required, please email your resume to TalentAcquisition@cleanslatetg.com



U.S. citizens and those authorized to work in the U.S. are encouraged to apply. We are unable to sponsor at this time.

CleanSlate is an equal-opportunity employer, and we value diversity at our company. We do not discriminate based on race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.